

Marketing Contract

Party-A: Sunshine International Language Center (Harbin, China)

Party-B: Will-Excel Global Inc. (Canada)

Party-C: (marketer's name and e-mail here)

§: United States of America Dollars

Trainee: A person who completes *Party-B*'s TESOL training course in Harbin, China.

Recruit: A person who accepts a teaching position with *Party-A* and who begins the teaching contract.

1. *Party-C* will market *Party-A*'s teaching positions and *Party-B*'s TESOL training courses to interested parties.
2. *Party-C* shall receive \$300 for each *Trainee*.
3. *Party-C* shall receive \$500 for each *Recruit*.
4. *Party-C* will have exclusive marketing area(s), as outlined in Clause 4.1.
 - 4.1. Exclusive marketing area(s): _____.
 - 4.2. The exclusive marketing area(s) comes into effect on the day following contract signing. The later date will be used when Parties sign on different dates.
 - 4.3. To maintain the rights to the outlined exclusive marketing area(s), *Party-C* must do the following:
 - 4.3.1. In each 6-month period, adequately publicize and hold at least one marketing presentation within each exclusive marketing area.
 - 4.3.2. In each 12-month period, successfully find at least one *Trainee* and/or *Recruit* from each exclusive marketing area.
 - 4.4. In the event that *Party-C* fails to meet one or more of the requirements in Clause 4.3, *Party-B* has the option to offer the exclusive marketing area(s) to another marketer. In this case, *Party-B* will notify *Party-C* via e-mail, providing 30 days notice of termination.
 - 4.5. All *Trainees* and *Recruits* from the exclusive marketing area(s) will be counted towards *Party-C*'s bonuses, except where the person names another marketer on *Party-B*'s application form or in *Party-A*'s e-mail application.
5. *Party-A* and *Party-B* will provide digital copies of marketing videos for *Party-C* to use during marketing presentations.
6. *Party-A* and *Party-B* will provide training materials to *Party-C* from time to time.
7. *Party-A* and *Party-B* will be available, via e-mail, to answer *Party-C*'s and applicant questions.
8. In the event that *Party-C* markets to someone from outside their exclusive marketing area(s), *Party-C* will only get credit for this person if the person names *Party-C* by name on either *Party-B*'s application form or in *Party-A*'s e-mail application.
9. *Party-B* will pay any accrued bonuses to *Party-C* on or before the 7th of the month following the month in which the bonus has become due.
 - 9.1. Such payments will be made to *Party-C*'s Paypal account unless another payment method is agreed to by all Parties.
10. A scanned copy of this stamped and signed contract will be held by each of the Parties.

Date:

Party-A:

Date:

Party-B:

Date:

Party-C: